

## HSU Sponsored Programs Foundation (HSU SPF) Pre-Award Summary

Year Over Year Comparative Data from Fiscal Year 2011/2012 to Present

FY		July	August	September	October	November	December	January	February	March	YTD	Year Total
2011/12	# Proposals	12	13	13	18	22	11	23	16	18	146	204
2012/13	# Proposals	14	14	17	20	9	21	22	26	24	167	251
2013/14	# Proposals	26	33	13	10	21	18	18	27	23	189	270
2014/15	# Proposals	25	18	19	27	31	21	16	18	40	215	278
2015/16	# Proposals	21	20	21	18	10	14	25	25	21	175	245
2016/17	# Proposals	16	27	15	26	22	17	24	31	25	203	203
	year over year inc/(dec)	-5	7	-6	8	12	3	-1	6	4	28	-42
2011/12	\$ Proposals	\$ 352,114.00	\$ 6,489,231.00	\$ 2,063,037.00	\$ 1,617,002.00	\$ 1,775,400.00	\$ 819,026.00	\$ 4,077,421.00	\$ 1,604,334.00	\$ 5,042,430.00	\$ 23,839,995.00	\$ 29,198,975.33
2012/13	\$ Proposals	\$ 7,144,650.04	\$ 5,791,618.00	\$ 2,597,519.00	\$ 1,114,638.00	\$ 959,807.00	\$ 2,962,435.00	\$ 3,469,033.46	\$ 2,637,525.47	\$ 3,840,962.49	\$ 30,518,188.46	\$ 38,656,273.12
2013/14	\$ Proposals	\$ 6,920,482.00	\$ 6,692,306.00	\$ 1,295,627.30	\$ 505,287.00	\$ 2,282,284.00	\$ 593,405.00	\$ 5,082,123.70	\$ 5,580,243.07	\$ 10,863,462.02	\$ 39,815,220.09	\$ 49,214,178.98
2014/15	\$ Proposals	\$ 5,243,835.00	\$ 3,870,208.00	\$ 1,094,460.94	\$ 4,950,384.92	\$ 7,128,531.00	\$ 2,324,980.00	\$ 7,578,195.00	\$ 2,604,229.10	\$ 6,418,928.00	\$ 41,213,751.96	\$ 44,525,826.81
2015/16	# Proposals	\$ 3,209,478.42	\$ 6,775,997.08	\$ 7,031,158.00	\$ 1,304,219.00	\$ 1,281,258.00	\$ 2,027,185.00	\$ 6,774,095.12	\$ 2,437,725.00	\$ 7,334,520.00	\$ 38,175,635.62	\$ 48,673,365.90
2016/17	# Proposals	\$ 2,694,487.88	\$ 4,864,784.35	\$ 18,462,327.00	\$ 5,951,090.00	\$ 2,108,060.00	\$ 3,068,957.00	\$ 3,248,577.00	\$ 5,098,817.00	\$ 2,795,500.00	\$ 48,292,600.23	\$ 48,292,600.23
	year over year inc/(dec)	\$ (514,990.54)	\$ (1,911,212.73)	\$ 11,431,169.00	\$ 4,646,871.00	\$ 826,802.00	\$ 1,041,772.00	\$ (3,525,518.12)	\$ 2,661,092.00	\$ (4,539,020.00)	\$ 10,116,964.61	\$ (380,765.67)
2011/12	Proposals IDC%	14.97%	8.38%	3.43%	14.60%	13.34%	16.24%	13.77%	26.64%	13.45%	12.11%	12.23%
2012/13	Proposals IDC%	10.85%	6.97%	19.76%	23.56%	17.13%	27.71%	34.82%	21.41%	12.38%	16.33%	15.46%
2013/14	Proposals IDC%	16.74%	30.17%	15.88%	19.06%	26.62%	36.87%	16.81%	12.20%	9.86%	16.90%	14.95%
2014/15	Proposals IDC%	15.70%	39.48%	15.33%	10.24%	8.66%	6.29%	11.45%	13.23%	15.42%	13.99%	13.97%
2015/16	Proposals IDC%	24.15%	13.63%	6.12%	20.60%	33.43%	15.35%	12.00%	14.01%	16.58%	14.12%	15.02%
2016/17	Proposals IDC%	26.63%	22.33%	13.20%	14.24%	24.00%	27.60%	16.11%	11.91%	22.76%	16.76%	16.76%
	year over year inc/(dec)	2.48	8.70	7.08	-6.36	-9.43	12.25	4.11	-2.10	6.18	2.64	1.74
2011/12	# Awards	14	12	12	14	7	7	10	9	6	91	126
2012/13	# Awards	13	22	14	13	3	6	8	10	15	104	147
2013/14	# Awards	23	21	16	12	6	13	5	8	12	116	164
2014/15	# Awards	24	25	34	12	23	25	9	17	21	190	231
2015/16	# Awards	17	19	21	8	13	12	13	12	11	126	166
2016/17	# Awards	19	18	18	13	13	13	11	13	16	134	134
	year over year inc/(dec)	2	-37	-3	5	0	1	-2	1	5	8	-32
2011/12	\$ Awards	\$ 474,007.28	\$ 481,799.00	\$ 455,742.00	\$ 896,076.00	\$ 175,944.00	\$ 1,621,980.00	\$ 1,603,011.00	\$ 298,739.00	\$ 675,684.00	\$ 6,682,982.28	\$ 13,468,394.09
2012/13	\$ Awards	\$ 601,258.07	\$ 1,364,423.27	\$ 976,378.06	\$ 249,389.00	\$ 25,279.00	\$ 906,339.00	\$ 209,500.00	\$ 599,097.30	\$ 469,481.10	\$ 5,401,144.80	\$ 8,983,236.76
2013/14	\$ Awards	\$ 4,201,052.24	\$ 2,030,327.00	\$ 6,543,423.00	\$ 811,796.60	\$ 510,664.50	\$ 1,819,331.00	\$ 2,174,471.14	\$ 311,468.00	\$ 872,119.00	\$ 19,274,652.48	\$ 23,279,130.80
2014/15	\$ Awards	\$ 1,876,858.00	\$ 787,225.94	\$ 4,927,228.94	\$ 2,278,628.63	\$ 795,387.00	\$ 1,602,290.40	\$ 1,701,907.00	\$ 1,210,433.26	\$ 1,998,217.00	\$ 17,178,176.17	\$ 22,882,886.99
2015/16	\$ Awards	\$ 7,648,410.44	\$ 3,488,901.85	\$ 1,946,827.25	\$ 415,449.90	\$ 584,845.00	\$ 652,292.00	\$ 805,704.30	\$ 1,628,129.00	\$ 3,335,610.99	\$ 20,506,170.73	\$ 26,449,823.16
2016/17	\$ Awards	\$ 1,443,109.17	\$ 3,740,873.15	\$ 5,145,365.68	\$ 1,778,934.88	\$ 2,499,928.00	\$ 724,624.16	\$ 515,211.20	\$ 4,430,650.00	\$ 1,252,670.06	\$ 21,531,366.30	\$ 21,531,366.30
	year over year inc/(dec)	\$ (6,205,301.27)	\$ 251,971.30	\$ 3,198,538.43	\$ 1,363,484.98	\$ 1,915,083.00	\$ 72,332.16	\$ (290,493.10)	\$ 2,802,521.00	\$ (2,082,940.93)	\$ 1,025,195.57	\$ (4,918,456.86)
2011/12	Awards IDC%	18.78%	10.48%	15.02%	9.43%	14.31%	0.57%	10.44%	7.02%	14.78%	8.91%	10.36%
2012/13	Awards IDC%	17.43%	18.93%	10.53%	10.22%	12.10%	15.52%	21.12%	15.63%	13.46%	15.39%	14.67%
2013/14	Awards IDC%	10.72%	8.69%	6.91%	13.98%	12.74%	2.52%	24.01%	14.21%	21.82%	10.36%	10.94%
2014/15	Awards IDC%	24.17%	17.38%	9.16%	2.81%	12.00%	19.10%	15.85%	9.13%	25.25%	13.45%	13.36%
2015/16	Awards IDC%	5.16%	5.39%	8.52%	3.80%	16.07%	18.40%	8.32%	18.54%	11.37%	8.24%	8.89%
2016/17	Awards IDC%	11.92%	9.58%	20.17%	12.83%	7.94%	16.06%	22.58%	14.03%	12.81%	13.81%	13.81%
	year over year inc/(dec)	-6.76	4.19	11.65	9.03	-8.13	-2.34	14.26	-4.51	1.44	5.57	4.92

\* IDC % are based on effective IDC, not averages; Awarded figures reflect fully executed agreements